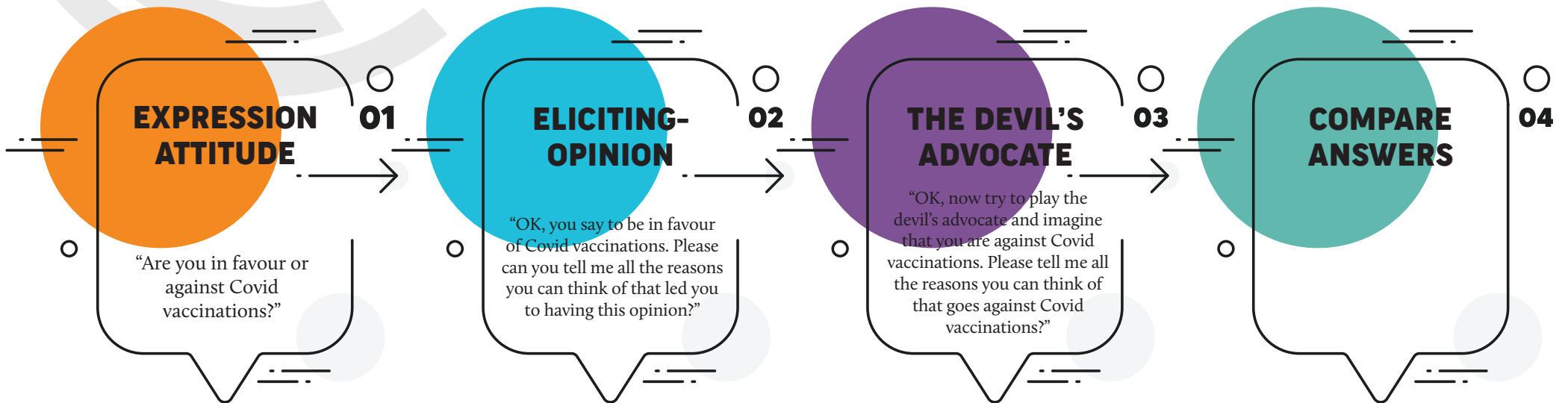


THE DEVIL'S ADVOCATE

The Devil's Advocate interview protocol consists of three questions:

- First, an *expression attitude* question in which the interviewee is asked to whether s/he is in favour or against the opinion-topic.
- Second, an *eliciting-opinion* question in which the interviewee is invited to report the arguments in favour of the view s/he just expressed.
- Third, the *Devil's Advocate* question, in which the interviewee is invited to report arguments against the view s/he just expressed.



Step 1: Ask an *expression attitude* question

Step 2: Ask an *eliciting-opinion* question

Step 3: Ask the *Devil's Advocate* question

Step 4: Compare the answers to the eliciting-opinion and devil's advocate questions